



Create Empowerment

First Team Interview

Name: _____

Date: _____

Phone: _____

The reason why I'm calling is _____ (we are connecting with our team members to get to know them better and better understand their needs and goals). Can I ask you a couple quick questions?
What was your original reason for signing up with _____?
(Your company)

What do you feel are some of your strengths in regards to your business?

What are some of your goals for _____ product and _____ business? How are they similar or different from your original goals?

What do you need to succeed? Is there a skill you need some new ideas on, or what would you like to be more consistent in?

Can I share an idea with you?

Where would you like to start this week to get moving towards your goals? May I offer you a challenge?

On a scale of 1-10, how comfortable are you with the challenge?

Score _____

Do you have your calendar? I've found that if I schedule my activity, I create habits that have helped give me success more rapidly. When do you have time to _____ (challenge decided on)?

Date/Time Scheduled

I'll text you to celebrate how it went at _____ (2-5 hours after scheduled day/time).

Date/Time to Follow-up
